

Wednesday, November 30th, 2022

RE: Ventair Pricelist Effective February 1st, 2023

Dear Valued Customer,

Due to continued inflationary pressures such as increased costs from our supply chains, worldwide scarcity of raw materials, and increases in local costs, we have been forced to review our pricing.

To limit these effects to our customers and brand, we are announcing an **across-the-board incremental increase of 6% on all Ventair products and its subsidiary brands effective February 1st, 2023**, with the exception of 5 SKU's (VTROTIMER, ABG200WH-RD, ABG200WH-SQ, ABGHF200WH-RD, ABGHF200WH-SQ).

Customer percentage discount structures will remain in place against the new pricing unless you are informed by your Ventair account manager.

Also, to limit disruption to the summer season we are supporting carryover of summer product deals until March 1st, this will need to be negotiated and confirmed with your local Ventair representative prior to Feb 1st, 2023.

Ventair is wholeheartedly committed to supplying our customers with quality products and quality service. We strive to maintain competitive pricing and continued reliable supply of stock.

From all at Ventair, we thank you for your support in these times of challenging costs.

Yours Sincerely



Michael Astachnowicz

National Sales Manager
Ventair Pty Ltd