

Friday, May 6th, 2022

RE: Ventair Pricelist Effective July 1st, 2022

Dear Valued Customer,

Over the past 2 years Ventair has endeavored to keep price increases to an incremental minimum. Unfortunately, due to continued increases from our supply chains, worldwide scarcity of raw materials, continued high inbound freight charges and increases in local costs we have been forced to review our pricing.

In order to limit these effects to our customers and brand, we are announcing an **across the board incremental increase of 6.5% on all Ventair products and its subsidiary brands effective July 1st, 2022**, with the exception of 2 SKU's (VTROTIMER, V100FL).

Customer percentage discount structures will remain unchanged, unless you are informed by your Ventair account manager.

Also, to limit disruption to the winter season we are supporting carry over of winter product deals until August 1, this will need to be negotiated and confirmed with your local Ventair representative.

Ventair is wholeheartedly committed to supplying our customers with quality products and quality service. We strive to maintain competitive pricing and continued reliable supply of stock.

From all at Ventair, we thank you for your support in these continued challenging times. We wish you all the success in a healthy, but still volatile market.

Yours Sincerely



Michael Astachnowicz

National Sales Manager
Ventair Pty Ltd