

## Mercator Pty Ltd

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Dear valued customer.

Please be advised, due to the increase in supply chain costs of around 12%, we have conducted a full review of our pricing. While we have absorbed these increases for an extended period, they have become unsustainable and as a result we will be implementing a price increase that will be effective 1<sup>st</sup> July 2022. To ensure we maintain our competitive position in the market the % increase does vary depending on the product, therefore we ask you refer to your price list for the specific details. This will be provided to you by your representative.

Orders placed prior to 1st July 2022 will be invoiced at the price the order was originally received when stock becomes available. Orders placed on or after 1st July 2022 will be invoiced at the new adjusted price.

Should you have any questions regarding this please do not hesitate to contact your sales representative.

We thank you for your understanding in relation to the above matter and we look forward to your continued support.

Yours faithfully MERCATOR PTY LTD

Best Regards, ROBERT BRIAN GENERAL MANAGER - SALES

20<sup>th</sup> May 2022