



Friday 29th April 2022.

Dear Valued Customer,

Reference: Haneco Lighting Australia Price Increase 1st July 2022

We would like to inform you that, effective 1st July 2022, Haneco Lighting Australia will be increasing the prices of our products.

Like many other suppliers, Haneco Lighting Australia continues to experience the influence of the global pandemic and most recently, volatility in Europe. These conditions have impacted the supply of energy, components and raw materials resulting in cost increases across finished goods and transportation. Haneco has absorbed many of these costs for as long as possible, however, the prolonged nature of these pressures means that Haneco will need to pass on some of the associated costs to our wholesale partners, with an average weighted increase of 6.9% across the product portfolio, effective 1st July 2022.

Haneco is committed to ongoing improvement of supply-chain performance and capability. To this end, our focus is on strengthening relationships with our industry partners and ongoing improvements in our national distribution network. Haneco has warehouses in every Australian capital city, which means our network can deliver high-quality products faster and more efficiently than ever.

Haneco Lighting Australia has great people, assets, and capabilities and we assure you that we will do our very best to maintain service levels to you and to your clients during these difficult times.

The new price file will be available shortly to ensure a smooth transition into your pricing system.

Kind Regards,

Rod Edwards Sales Director

Haneco Lighting Australia

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VIC and TAS

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