

31st March 2022

Mr. Stephen Howe RHA

via email

Price Amendment – Rigid Conduit & Sweep Bends May 1st 2022

Dear Steve,

Ongoing supply chain pressures and resulting increased raw material costs have made it necessary for us to implement a price increase of **9%** effective May 1st

<u>PLEASE NOTE</u> – This increase applies only to <u>**RIGID CONDUIT AND SWEEP BENDS**</u> – other products in our price files remain unaffected.

Please be advised that any product not <u>delivered</u> by Friday April 29th will be supplied at new pricing; regardless of when a purchase order is received by APP. This increase affects all existing Quotations.

Please note also that limit purchases may apply on particular lines during this time.

Copies of updated price lists will be forwarded as appropriate or available upon request from your local APP office.

We thank you in advance for your continued support which is greatly appreciated.

Yours Sincerely,

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David Hills National Sales and Marketing Manager AUSTRALIAN PLASTIC PROFILES P/L



Key Plastics Pty Ltd ABN 80 000 063 623 35 Alfred Rd Chipping Norton NSW 2170 PMB 5 Moorebank NSW 2170 Telephone: 1800 251 374 Facsimile: 1800 789 004

30 March 2022

All Key Plastics Customers

RE: Price increase and other changes effective 2nd May 2022

We wish to advise that our PVC, PE and PP raw material and international transport costs continue to increase. In addition to this, the cost of many products we source and distribute in Australia have been increased by our suppliers. Unfortunately, the cost increases mentioned are of a scale we cannot absorb.

To ensure we continue to provide the great products you expect from Key Plastics, we will be implementing a price increase for orders delivered on or after the 2nd May 2022. This increase will also apply to quotations for product delivered from 2nd May 2022 onwards.

The increase will be applied across the following products groups:

- Iplex PVC-U pressure pipe, Rhino[®] PVC-M pipe and Apollo[®] PVC-O pipe will increase up to 13%
- Iplex PVC-U DWV & Stormwater pipe will increase up to 13%
- Conduit PVC-U pipe will increase up to 13%
- Polyethylene pipe and coil up to 17%
- BlackMAX® and SewerMAX® pipe and fittings up to 10%
- Draincoil pipe and fittings up to 15%
- Telco pits and lids up to 19%
- Polyethylene cable covers up to 19%
- Ezipit[®] products and accessories up to 13%

We trust that this notice will enable you to prepare and or advise your customers in a timely manner. You can contact your Key Plastics Account Manager if you have any questions surrounding the increase.

We do appreciate your understanding and thank you for your valued business and ongoing support.

Yours sincerely

Shaun O'Brien Head of Sales



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PIPEMAKERS AUSTRALIA PTY LTD A.C.N 061 712 365 A.B.N 76 061 712 365

31 March 2022

Dear Valued Customer

Price Increase Notification: 2nd May 2022

The price of raw materials used in the manufacture of our PVC and PE100 pipe have continued to increase along with international shipping and as a result our selling prices will increase on the following products effective 2nd May 2022.

- All PVC Electrical Conduits and Fittings will increase by 13%
- All PVC Pressure Pipes will increase by 13%
- All PVC Non-Pressure Pipes and fittings will increase 13%
- All PE100 pipe products will increase by 17%

Our capability to supply all pipe requirements for April 2022 is limited due to high demand and shortages of raw materials. We will endeavour to confirm our ability to supply at time of order placement but the price rise will apply to all orders and deliveries made on or after 2 May 2022.

We also advise that we are unable to roll over any contract prices or existing quotes.

New pricing lists will be issued during April 2022.

We regret having to pass on these increases and thank you for your valued ongoing support.

Yours sincerely,

Joe Evenwel General Manager – Northern Region Pipemakers Australia Pty Ltd



PRICE CHANGE NOTIFICATION - 2nd May 2022

Dear Valued Customer, You will be aware of the current volatile global situation which is driving up commodity prices and disrupting supply chains. Due to continuing increases in the price of raw materials (in PE, PVC & PP), logistics and other input costs we wish to advise that Vinidex will implement a price increase from Monday 2nd of May on the products listed below.

We also take this opportunity to advise that due to the on-going global influences which continue to drive costs up, particularly in regard to Polyethylene resin, it's expected that we will be issuing a further increase in June of this year.

May 2nd 2022 Price Increases

Manufactured Product All PVC Non Pressure Pipe will increase by 7.4% All PVC Pressure Pipe will increase by 7.4% All PVC Conduit Pipe will increase by 7.4% All PVC Fittings will increase by 4.5% All PE Pipe will increase by 12.5% All StormFlo Civil & StormFlo Rural by 12.5% All StormPro Pipe will increase 15.0% All Draincoil will increase by 12.5% Other Product PE Fittings: Including Friatec will increase by between 5%-15% PE Spigot Fittings will increase by 12.5% Commercial Drainage Akatherm HDPE Pipe & Fittings and Acoustic dBlue Pipe & Fittings will increase by 10% Ductile Iron Fittings (including Valves & Hydrants) up to 15.0% FIP Large Bore PVC Fittings and Valves up to 15.0% Philmac Fittings will increase by 6.0% Accessories (Backing Rings, Cable Cover, Warning Tape, PE Sleeving etc) will increase by up to 18.0% While we will endeavour to supply all existing orders prior to the implementation date any product not delivered by close of business on Friday 29th of April will be invoiced at the new rates. If you have any questions regarding the above increase, please contact your local Vinidex Territory Manager.

Our thanks for your on-going support through this challenging trading period.

Yours sincerely, John Pivac General Manager Sales Australia VINIDEX PTY LTD