From: Lau, Darren < Darren.Lau@commscope.com>

Sent: Thursday, 3 March 2022 4:48 PM

Subject: CommScope Price Increase Effective 1st April 2022

[Dear CommScope Distributor,|]

Due to increasing upward pressure on raw material and shipping costs, the following pricing changes will be reflected in an updated price file for Q2 2022, effective 1st April 2022:

## **COPPER PRODUCTS**

- Patch and Modular Panels are increasing 13% on average
- All Patch Cords are increasing 4%

## **FIBER PRODUCTS**

- All Pre-Term Assemblies are increasing 8% on average
- QWIK-FUSE LC & SC Connectors are increasing by 2.5%
- QWIK-FUSE MPO Connectors are increasing 10% on average
- All FiberGuide product are increasing by 10%
- Fiber Cables are increasing 15% on average. CommScope has started a fiber cable portfolio rationalization exercise to achieve simplification and to provide better service once completed. This is causing a one-time reset of pricing with impact on individual fiber cables.

An updated price file will be issued soon to enable pricing updates on your systems. Please call me if you require further information or clarification.

## **Darren Lau**

CHANNEL PARTNER MANAGER | SOUTH PACIFIC

now meets next

Level 1, 315 Ferntree Gully Road

Mount Waverley, VIC 3149, Australia

Office: +61 3 9010 1546

Mobile: +61 436 819 428