

31st of January 2022

Dear ROBUS Customers,

ROBUS Price Increase - Effective 1st of March 2022

Firstly, we would like to take this opportunity to thank you for your continued business and support during 2021 and into 2022.

The past year has brought with it significant supply chain challenges as well as pressures on input costs. Shipping rates have soared, and the increase in demand across the globe has resulted in substantial increases in commodity and raw material prices, and other costs across our supply chain. We've been working hard to improve our processes and implemented strategies to absorb these cost increases; however, the sharp increases have forced us to revise and adjust our prices for 2022.

The LED Group will issue a new price list with a minor price adjustment on certain product lines, effective from the 1st of March 2022. We have endeavoured to keep the adjustments to a minimum and looked at our internal processes to limit this to an average increase of 4.25% across our product range. A breakdown of the product ranges and the price adjustment % that will take effect, will follow. Any existing open project quotations will be honoured at the quoted prices until their validity expires.

These upward adjustments are necessary for The LED Group to continue to be a viable supplier to the Lighting Industry and provide high quality, innovative products. We're expecting that the growing demand for ROBUS products will remain constant, resulting in profitable growth for our customers.

Whilst there are challenges, we believe that 2022 will be a great year of opportunity for the lighting industry in Australia. We will continue to work hard to seek efficiencies and invest in our business to ensure that you can always trust ROBUS to supply high quality, innovative lighting products at competitive prices.

We thank you for your support and hope you continue your journey with us.

If you have any questions, don't hesitate to contact your local Sales Representative for further information.

Yours Sincerely,



Niel De Jager

Managing Director - Australia & New Zealand