

Dear Valued Customer,

APS Industrial's commitment to maintain the highest level of service including stock availability and breadth of range is as strong as ever.

Our partnerships with the world's leading industrial manufacturers to bring the broadest portfolio in the industry to Australia, means we must analyse and respond to global markets and economic shifts periodically.

Like we saw in 2020, throughout 2021 so far, we have continued to see these markets experience various inflationary pressures. While we are continually implementing strategies to reduce our costs, please be advised that as of 1 October 2021, we will be implementing a list price adjustment across the range.

This will consist of a blended average increase of 4.9% across the Siemens and Rittal portfolio and a blended average increase of 6% across all other brands (excluding cable).

If you have any questions relating to the above, please contact your Account Representative or contact our national customer service team on 1300 309 303 or sales@apsindustrial.com.au.

Regards, Regards,

Simon Kearney

Sales Director, APS Industrial