

Tuesday, June 1st, 2021

RE: New August 1 Ventair Pricelist

Dear Valued Customer,

As a result of continued cost increases from our supply chains, worldwide scarcity of raw materials and cost of shipping, Ventair is forced to announce a new pricelist effective August 1st, 2021. These factors have resulted in production cost increases to Ventair of between 5 and 13% to all key product areas in recent months.

In order to limit these effects to our customers and brand, we are announcing an **increase of 5% across the board on all Ventair products, effective August 1st, 2021.**

Customer discount structures will remain unchanged unless you are informed by your Ventair account manager.

Ventair is wholeheartedly committed to supplying you with quality products and quality service. We strive to maintain competitive pricing and continue reliable supply of stock to our customers.

From all at Ventair, we thank you for your support in these continued challenging times. We wish you all the success in a healthy, but volatile market.

Yours Sincerely



Michael Astachnowicz

National Sales Manager
Ventair Pty Ltd