

To our valued Customers,

July 2, 2021

As you are probably aware, since our March notification, steel price has continued on its unprecedented increase as per the chart below. Added to the historical highs of steel price, the cost of international freight has also risen dramatically, placing further cost pressure on our business. Given those factors, we are once again forced to increase pricing.

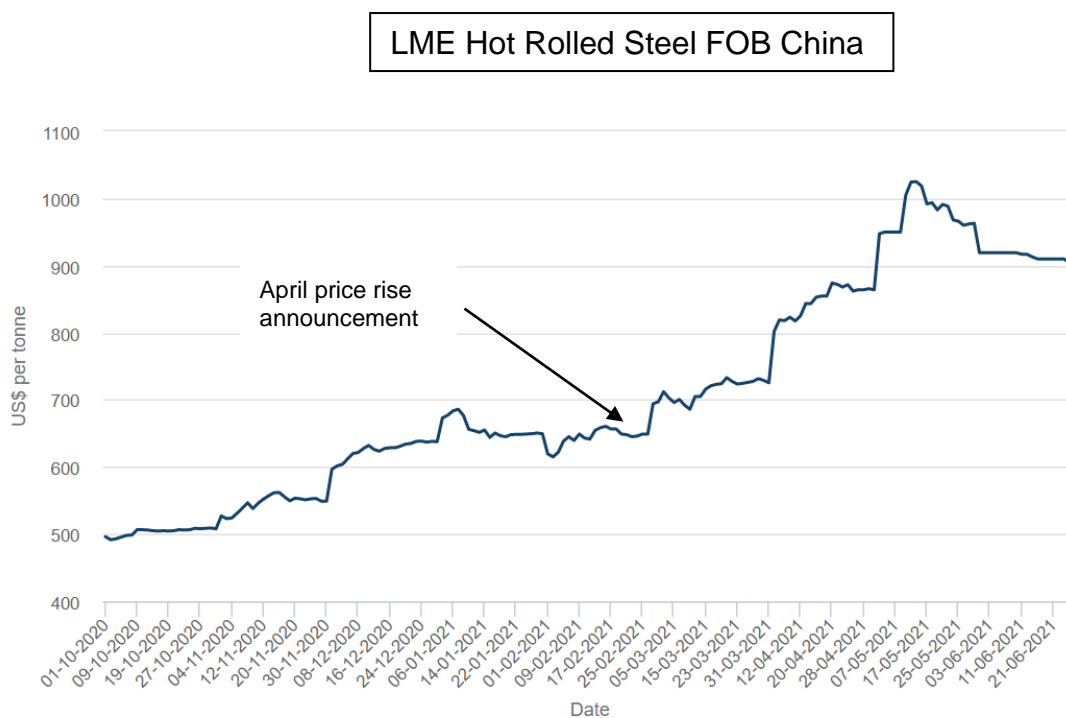
Therefore, please accept this correspondence as notice of an increase of 15% across the entire Unistrut range of products, effective from August 2, 2021.

A copy of our updated Trade Price List accompanies this letter.

We thank you for your ongoing support and look forward to continuing to supply you with great products and exceptional service into the future.

Andrew Cropp

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