

24 June 2021

EzyStrut Trade Price Adjustment – August 1st, 2021

Dear Valued Customer,

In recent times the market price for steel has increased significantly due to global supply and demand. Our supply chain has announced consecutive price rises over the past quarter, and are forecasting significant increases into the following quarter. Therefore, EzyStrut has no choice but to increase the trade price on finished goods.

Effective August 1st, trade prices across EzyStrut's entire product range will increase 15%.

Due to the rapid change in market pricing, it has also become a requirement to add provisions to our market pricing offers, including:

- Reduced validity on fixed price quotes.
- Long term forecasting on project orders.
- Rise and Fall clause to long term supply contracts and design bids.

I would like to thank you for your ongoing support and assure you of our continued commitment to providing consistently high levels of customer service.

Please do not hesitate in contacting EzyStrut's Sales Team should you require any further information.

Kind regards,

Steve Taubitz
General Manager