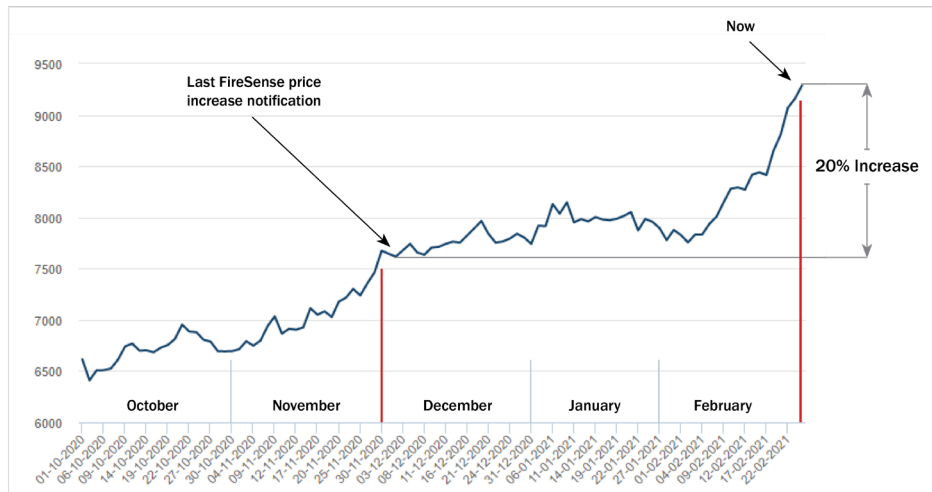


Monday, 1st March, 2021

Customers,

Since our last cable price announcement in December 2020, copper has continued to dramatically increase (please refer to the below LME graph). Unfortunately, as of today, we will need to increase prices on all FireSense cables.

**LME COPPER HISTORICAL PRICE GRAPH**



**LME Graph - October, 2020 to February, 2021**

We have tried our best to absorb as much of the 20% increase as possible in the hope that it is just a seasonal spike and it will retract as worldwide supply & demand for copper settles. However, effective immediately:

- All FireSense TPS, Fire Rated Control cables & Fire Rated Multicore Electrical cables will increase by 10%
- All FireSense Fire Rated Single Core Power cables will increase (quoted on a per project basis)

*The good news is we have continuous deliveries arriving every week and with stock at old prices, we are able to offer some relief for March orders and shipments taken in March.*

<b>Existing Orders</b>	Existing project orders already in our system will be honoured for deliveries before the end of June, 2021. If your existing project extends beyond June 2021, please contact us to discuss options.
<b>New Cable Orders (Placed in March)</b>	New orders placed in March for <b>immediate delivery in March</b> will be processed at current rates. New orders placed in March for delivery in April, May or June will be at new rates.
<b>New Cable Orders (Placed April Onwards)</b>	New orders placed in April for delivery in April, May or June will be processed at new rates.
<b>Moving Forward</b>	We will review copper pricing on a monthly basis. Our expectation is it will continue to rise. We cannot currently guarantee any project pricing beyond June 2021.

We would like to thank all our customers for your continued support and understanding. If you have any questions or need further clarification moving forward, please do not hesitate getting in touch.

Kind regards,



**Robert Kaslik**  
Director & General Manager