



2020 General Trade Price Notification

December 2019

Effective 1st February 2020, Legrand Australia will be implementing a price adjustment to the existing product portfolio. During the past year Legrand has seen ever increasing costs for raw materials, transportation, manufacturing and most significantly forex variances.

Understanding the market pressures, Legrand has absorbed these on costs throughout the year and resisted earlier price adjustment notices that contrasts with many corners of the industry. Furthermore, to minimise the overall impact to our customers a detailed examination of our product portfolios has been conducted to limit the amendment to a weighted average of less than 4%.

Legrand is proud of its manufacturing heritage and will continue to lead the market as Australia's most diverse local manufacturer and supplier of electrical products and solutions.

Your dedicated Legrand representative will be contacting you shortly to outline the schedule in greater detail.

As always, we thank you for your business and your continued support.

Sincerely,

A handwritten signature in black ink, appearing to read 'Peter Ashurst', with a long, sweeping underline that extends to the right.

Peter Ashurst

General Manager – Trade Sales

Legrand Australia