



Dear Valued Customer,

Subject: Cable Price increase March 2019

Due to increases in Copper & a reduction in the Australian dollar in recent months, Prysmian's costs have increased resulting in a need to increase the price of cable from the 1<sup>st</sup> of March 2019 by an average of 4%

There has also been a further spike in copper in the past few days, which, if continued may result in further increases.

We will keep you informed of any changes as they occur.

As an Australian Manufacturer, we greatly appreciate the business we receive & assure you of our continued support into the future

If you have any questions or concerns please don't hesitate to contact me.

Kind Regards Adam Talbot

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