

1st, February, 2019

Price List Change Notification Effective 1st March 2019

Dear Valued Customer.

We would like to inform you of a pricing adjustment that will be implemented by ABB (Electrification Products) on 1st March 2019. You will see a varying level of adjustments across our different product ranges with the majority increasing by 2.5%. A copy of your new price file is attached to this communication, to allow you time to upload the data to your systems and to address any queries you may have in relation to new file.

You will find additional adjustments for products that have been replaced with new ranges and adjustments of other ranges to meet current market prices. To support the amendments to our product ranges and selection, we will be issuing an updated version of our EP Book later this year that will cover the entire EP Australia offering. You can view the current version at the following link - [ABB Electrification Product Book](#)

For customers that are using the ABB Business Online service (cBOL) your prices will automatically update on 1st March 2019 and be available in your account. For customers wishing to set up an ABB Business Online account please contact your local sales representative or send an email to isabelle.stoop@au.abb.com requesting access.

Note: This price adjustment is for the EP products business, therefore includes the traditional ABB Low Voltage Products and the old Thomas & Betts Products, the attached new price file reflects this.

Should you have any questions regarding this price adjustment please contact your local ABB sales representative or call our Electrification Products Customer Service Team on 1800 60 20 20.

We thank you for your continued support to ABB Electrification Products and we look forward to growing our business together in 2019 and beyond.

Yours Sincerely,



Matt Saini
National Sales Manager
ABB Electrification Products Australia